# Carlsberg Brewery Malaysia Berhad Company No. 9210-K (Incorporated in Malaysia)

Interim Financial Report 31 March 2008

(Company No.: 9210-K)

# CONDENSED CONSOLIDATED INCOME STATEMENTS

For the Quarter Ended 31 March 2008

	<b>I</b>	3 months ended 31 March		led
	2008 RM'000	2007 RM'000	31 March 2008 RM'000	2007 RM'000
Revenue	289,433	252,990	289,433	252,990
Cost of sales	(204,886)	(183,515)	(204,886)	(183,515)
Gross Profit	84,547	69,475	84,547	69,475
Other operating income	442	1,603	442	1,603
Sales & distribution costs	(44,403)	(49,969)	(44,403)	(49,969)
Administrative expenses	(6,193)	(7,118)	(6,193)	(7,118)
Other operating expenses	(1,130)	(985)	(1,130)	(985)
Operating profit	33,263	13,006	33,263	13,006
Interest income	1,950	1,562	1,950	1,562
Share of results of associated company	278	(442)	278	(442)
Profit Before Taxation	35,491	14,126	35,491	14,126
Taxation	(8,991)	(3,487)	(8,991)	(3,487)
Profit After Taxation	26,500	10,639	26,500	10,639
EPS - Basic (sen)	8.67	3.48	8.67	3.48
- Diluted (sen)	N/A	N/A	N/A	N/A

The condensed consolidated income statements should be read in conjunction with the audited financial statements for the year ended 31 December 2007 and the accompanying explanatory notes attached to the interim financial statements.

(Company No.: 9210 -K)

# CONDENSED CONSOLIDATED BALANCE SHEET

As at 31 March 2008

As at 31 March 2008		AC AT END OF	AC AT DRECEDING
		AS AT END OF CURRENT QUARTER	AS AT PRECEDING FINANCIAL YEAR END
		31.03.08	31.12.07
		(UNAUDITED)	(AUDITED)
	Note	RM'000	RM'000
ASSETS			
Non-Current Assets			
Property, Plant & Equipment		143,803	146,684
Other Intangible Assets		2,414	2,716
Prepaid Lease Payments		8,709	8,742
Investment in an Associate		14,073	13,782
		168,999	171,924
Current Assets		,	,
Inventories		33,222	41,551
Trade Receivables		106,990	117,115
Other Receivables and Prepayments		15,863	24,791
Amount due from related companies		13,970	18,376
Current Tax Assets		0	2,724
Cash & Cash Equivalents		257,290	216,774
•		427,335	421,331
TOTAL ASSETS		596,334	593,255
EQUITY			
Share Capital		141,996	141,996
Reserves		10,158	10,145
Retained Earnings		345,741	319,241
Total Equity attributable to shareholders		497,895	471,382
of the Company			
Non-Current Liabilities			
Provision for Deferred Tax		19,648	19,648
Current Liabilities			
Trade Payables		56,461	72,158
Other Payables and Accruals		14,528	20,430
Amount due to holding company	15	912	3,445
Amount due to related companies		1,526	3,957
Short term borrowings		1,970	1,310
Current Tax Liabilities		3,394	925
		78,791	102,225
Total Liabilities		98,439	121,873
TOTAL EQUITY AND LIABILITIES		596,334	593,255
Net Assets Per Share (RM)		1.63	1.54
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The condensed consolidated balance sheets should be read in conjunction with the audited financial statements for the year ended 31 December 2007 and the accompanying explanatory notes attached to the interim financial statements.

(Company No.: 9210-K)

#### CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the Quarter Ended 31 March 2008

GROUP	Share Capital RM'000	Share Premium RM'000	Exchange Reserve RM'000	Capital Reserve RM'000	Treasury Shares RM'000	Retained Earnings RM'000	Total RM'000
At 1 January 2007	154,039	7,367	(4,856)	8,678	(12,043)	323,331	476,516
Exchange differences	-	-	(575)	-	-	-	(575)
Profit for the period	-	-	-	-	-	10,639	10,639
At 31 March 2007	154,039	7,367	(5,431)	8,678	(12,043)	333,970	486,580
At 1 January 2008	154,039	7,367	(5,900)	8,678	(12,043)	319,241	471,382
Exchange differences	-	-	13	-	-	-	13
Profit for the period	-	-	-	-	-	26,500	26,500
At 31 March 2008	154,039	7,367	(5,887)	8,678	(12,043)	345,741	497,895

The condensed consolidated statements of changes in equity should be read in conjunction with the audited financial statements for the year ended 31 December 2007 and the accompanying explanatory notes attached to the interim financial statements.

(Company No.: 9210-K)

#### CONDENSED CONSOLIDATED CASH FLOW STATEMENT

For the Quarter Ended 31 March 2008

	3 months ended 31 March		
	2008 RM'000	2007 RM'000	
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation	35,490	14,126	
Adjustments for: Amortisation of intangible assets	522	481	
Amortisation of prepaid lease payments  Depreciation of property, plant and equipment	33 4,877	130 5,139	
Gain on disposal of property, plant and equipment Interest income	(442)	(1,013)	
Share of profit after tax of equity accounted associate Gain on disposal of other investments	(1,950) (278) -	(1,562) 442 (531)	
Operating profit before working capital changes	38,252	17,212	
Changes in working capital: Inventories	8,329	5,896	
Receivables, deposits and prepayments	23,459	1,506	
Payables and accruals	(26,562)	(13,669)	
Cash generated from operations	43,478	10,945	
Income taxes paid	(3,797)	(8,808)	
Net cash from operating activities	39,681	2,137	
CASH FLOWS FROM INVESTING ACTIVITIES Proceeds from disposal of property, plant and equipment Proceeds from disposal of unit trust funds	449 -	1,079 26,549	
Acquisition of property, plant and equipment	(2,004)	(9,166)	
Acquisition of intangible assets	(220)	(385)	
Interest income	1,950	1,562	
Net cash from / (used in) in investing activities	175	19,639	
CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from short term borrowing by a jointly-controlled entity	660	(1,167)	
Net cash used in financing activities	660	(1,167)	
NET INCREASE IN CASH AND CASH EQUIVALENTS	40,516	20,609	
CASH AND CASH EQUIVALENTS AT 1 JANUARY	216,774	201,226	
CASH AND CASH EQUIVALENTS AT 31 MARCH	257,290	221,835	

The condensed consolidated cash flow statements should be read in conjunction with the audited financial statements for the year ended 31 December 2007 and the accompanying explanatory notes attached to the interim financial statements.

#### **Notes:**

## 1. Basis of Preparation

The interim financial statements are unaudited and has been prepared in accordance with the requirements of Financial Reporting Standard (FRS) 134 "Interim Financial Reporting" (Previously known as MASB 26) issued by the Malaysian Accounting Standard Board and paragraph 9.22 and Appendix 9B of the Listing Requirements of the Bursa Malaysia Securities Berhad. It should be read in conjunction with the Group's annual audited financial statements for the year ended 31 December 2007.

The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2007.

The accounting policies and methods of computation adopted by the Group in these quarterly financial statements are consistent with those adopted in the most recent audited annual financial statements for the year ended 31 December 2007.

## 2. Auditors' Report on Preceding Annual Financial Statements

The auditors' report on the financial statements for the year ended 31 December 2007 was not qualified.

# 3. Seasonal or Cyclical Factors

The Group's level of operations for the quarter under review was influenced by the higher local consumption of beer, stout and shandy during the 2008 Chinese New Year festive period.

#### 4. Unusual Items

There were no unusual items affecting assets, liabilities, equity, net income, or cash flows during the financial period ended 31 March 2008.

## 5. Changes in Estimates

There were no changes in estimates that have had a material effect in the current quarter.

#### 6. Debt and Equity Securities

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities.

Share Buyback

During the period, there was no purchase of shares by the Company.

All shares bought back in 1999 were retained as treasury shares for the current quarter and financial year-to-date.

#### 7. Dividends

No dividends were paid during the current quarter.

# 8. Segmental Information

There is no segmental analysis disclosed as the Group operates in the brewing industry in Malaysia involving the production, packaging, marketing and distribution of its products principally in Malaysia. Approximately 12.0 per cent of the total sales revenue are exports.

### 9. Material Contracts

Apart from that disclosed in the previous announcements, there are no other material contracts.

## 10. Carrying Amount of Revalued Assets

The valuations of property, plant and equipment and investment properties have been brought forward without amendment from the financial statements for the year ended 31 December 2007.

#### 11. Subsequent Events

There were no material events subsequent to the end of the current quarter.

#### 12. Changes in Composition of the Group

There has been no change in the composition of the Group in the current quarter.

# 13. Changes in Contingent Liabilities and Contingent Assets

There were no changes in contingent liabilities or contingent assets since the last annual balance sheet as at 31 December 2007.

# 14. Capital Commitments

The amount of commitments for the purchase of property, plant and equipment not provided for in the interim financial statements as at 31 March 2008 is as follows:

	RM'000
Commitments in respect of expenditure contracted for	3,796
Approved by the directors but not contracted for	19,343
	23,139

# 15. Holding Company

The Directors regard Carlsberg Breweries A/S, a company incorporated in Denmark, as the holding company.

#### 16. Significant Related Party Transactions

	3 months to 31 March 2008
	RM'Million
Transactions with:	
1) Holding company:	
Carlsberg Breweries A/S	
Purchase of materials and products	0.1
Services rendered	1.7
Royalties	5.5
2) Related companies:	
a) Carlsberg Singapore Pte Ltd	
Sale of goods and services	7.4
Reimbursement of expenses	1.8
b) Carlsberg Brewery (Guangdong) Ltd	
Purchases of materials and products	0.1
c) Danish Malting Group	
Purchases of materials and products	3.1
d) Slodownia Strzegom Sp	
Purchases of materials and products	0.1
4) Associated company:	
The Lion Brewery Ceylon PLC	
Sale of goods and services	0.2
5) Jointly-controlled entity:	
Carlsberg Distributors Taiwan Ltd	
Sales of goods and services	0.3

#### 17. Review of Performance

The Group's revenue for the first quarter ended 31 March 2008 increased by 14.4 per cent to RM289.4 million compared to the corresponding quarter in the previous year. Group Profit Before Tax for the quarter increased substantially by 151.2 per cent to RM35.5 million. The better performance was mainly due to higher domestic sales particularly during the Chinese New Year festive period. Gross margins were higher mainly due to more favourable product mix and better cost efficiencies.

# 18. Variation of Result against the Preceding Quarter

Group revenue for the quarter increased by 42.1 per cent or RM85.7 million as compared to the previous quarter. This was mainly due to the higher domestic sales particularly during the Chinese New Year festive period. Consequently, Group profit before tax increased by 31.3 per cent or RM8.5 million.

# 19. Current Year Prospects

The strong sales and profit growth in the first quarter of 2008 was an encouraging start to the year.

Escalating prices for raw and packaging materials are however expected to exert downward pressure on the Group's profit margin, which is targeted to be mitigated by improved price/mix as well as operational cost effectiveness.

Sustainable growth for the rest of the year is dependent on no further increases in duties for beer and stout products as well as effective enforcement to curb smuggled and counterfeit beer and stout products in the country.

In light of the foregoing, the Group expects 2008 to be a satisfactory year.

#### 20. Profit Forecast

Not applicable as no profit forecast was published.

#### 21. Taxation

	<u>3 mon</u>	3 months ended		
	<u>31 N</u>	31 March		
	2008 RM'000	2007 RM'000		
Malaysian Income Tax - Current Deferred Taxation	8,991	3,487		
	8,991	3,487		

# 22. Quoted Investments

There were no purchases or disposals of any quoted investment during the period under review.

Investments in quoted securities as at 31 March 2008:

	Cost	Book Value	Market Value
	RM'000	RM'000	RM'000
Total quoted investments	10,940	14,073	21,816

# 23. Status of Corporate Proposals Announced

Status of corporate proposals announced but not completed: NIL.

# 24. Borrowing and Debt Securities

There were no further group borrowings and debt in the current quarter apart from that previously disclosed.

#### 25. Off Balance Sheet Financial Instruments

Forward Foreign Exchange Contracts

As at 18 April 2008 (the latest practicable date which shall not be earlier than 7 days from the date of issue of this quarterly report), the foreign exchange currency contracts which have been entered into by the Group to hedge its foreign sales proceeds have matured and there are no existing contracts.

# 26. Material Litigation

There was no material litigation action since the last annual balance sheet date to the date of this report.

# 27. Basic Earnings Per Share

# Basic earnings per share

Basic earnings per share is calculated by dividing the net profit for the period by the weighted average number of ordinary shares outstanding during the period, excluding treasury shares held by the Company:

	3 months ended 31.03.08	3 months ended 31.03.07
Net Profit for the period (RM'000)	26,500	10,639
Weighted average number of ordinary shares in issue ('000)	305,748	305,748
Basic earnings per share (sen)	8.67	3.48

# Diluted earnings per share

Not applicable.

#### 28. Authorisation for Issue

The interim financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the directors on 25 April 2008.